Coblentz Patch Duffy & Bass LLP

Edward Willig

Partner

Peninsula

Details

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Ed Willig provides comprehensive legal representation to businesses of all sizes, together with their owners and senior executives. With a thorough understanding of the legal and operational concerns of his clients, Ed provides strategic counsel in navigating, negotiating, and documenting significant transactions. Working in tandem with business owners and top-level management, he assists in the formulation of long-term strategies that enhance business stability and growth.

Ed routinely assists with the formation and financing of new businesses, negotiation and drafting of contracts, and other issues relating to emerging and established companies in a wide array of industries. He also has substantial experience in mergers and acquisitions, buyouts of business owners, state and federal securities law compliance, and executive employment agreements.

Ed is the former president of the Hillsborough School Foundation and is the former chair of Shelter Network of San Mateo County (now part of LifeMoves).

Ed earned his J.D. from the University of California, Berkeley School of Law. He received his A.B., with distinction, from Stanford University.

Notable Representations

- Represented a startup company in the nutrition industry through multiple equity financing rounds and a successful sale to a large multinational enterprise. In addition to the financing and sale transactions, negotiated, drafted, and reviewed commercial contracts with key suppliers and other partners, and

advised the CEO on strategic issues.*
- Represented two significant owners of a regional construction company in the buyout of the other two significant owners. The transaction resolved pending litigation between the parties and included senior and subordinated debt financing, a trademark license, noncompetition covenants, and unusual indemnification provisions related to contingent liabilities for a very large ongoing construction project.*

- Represented a nonprofit organization in the restructuring of its financial obligations, which exceeded $20 million. The restructuring involved material financial contributions by multiple parties, including the nonprofit organization, a bank that had issued a letter of credit securing some of the organization's obligations, a county, and a city, and the resolution of a dispute with the State of California. The restructuring also resulted in a new long-term lease of the organization's principal facility.*
- Represented the controlling owner of a specialty equipment rental company in the sale of the company to a private equity fund.*
- Structured the merger of two health care institutions, each with numerous subdivisions and combined annual revenue of $500 million. The transaction required the identification and resolution of potentially problematic areas, including compliance with bond covenants, ERISA, labor agreements, antitrust, and state government approval processes.*
- Represented a Bay Area-based venture capital fund in making investments in its portfolio companies, including legal due diligence investigations, negotiation, and documentation of all agreements.*

**Denotes experience prior to joining Coblentz.*

Education

- J.D., University of California, Berkeley, School of Law

- A.B., with distinction Stanford University