

# Brandi L. Brown

## Partner

San Francisco  
Wine Country

## Details

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Brandi Brown is well versed in mergers and acquisitions, joint ventures, private securities offerings, leveraged buy-outs, and general corporate counseling of public and private companies. She represents a diverse group of clients, including private equity funds, privately held companies, individual investors, and international public companies, in a wide range of complex transactions. Brandi is the head of the firm's wine industry group.

She has particular experience in guiding brands and advertising companies through the latest issues impacting the advertising industry, such as promotions and interactive advertising campaigns, sponsorship agreements, social media and mobile advertising challenges and privacy issues, as well as advertising in regulated industries. She serves as outside general corporate counsel to a diverse group of clients including Manual LLC (design) and The Hatch Agency (public relations). She also advises Gallo Winery (alcohol beverage products) and Numi Organic Tea (beverage products).

Brandi spent one year as an exchange attorney in Tokyo at the Japanese law firm of Atsumi & Sakai (formerly Atsumi & Partners) where she focused on cross-border commercial transactions. This experience gives her particular insight into the differences in business cultures, and she brings that valuable perspective to her practice.

Brandi graduated from the University of California, Los Angeles School of Law where she was Chief Articles Editor for UCLA Entertainment Law Review, and she received her B.A. magna cum laude in communications with a minor in government from California State University, Sacramento.

## Notable Representations

Represented Rombauer Vineyards, Inc. and its affiliates in their sale to Gallo Winery in what is "*likely one of the biggest deals in American wine history*" according to the San Francisco Chronicle.

Represented a privately held buyer in its purchase of a majority stake in Dry Fly Distilling.

Represented Gallo Winery in its acquisition of Hahn Family Wines.

## Honors & Awards

Brandi is continuously recognized by Super Lawyers in the Business/Corporate, Mergers & Acquisitions, and Securities & Corporate Finance categories and has also been recognized as a "Southern California Rising Star" in Corporate Securities. In 2017, Brandi was featured in an interview by Super Lawyers, [linked here](#).

## Professional Activities

Brandi externed for the Honorable Sheri Bluebond, U.S. Bankruptcy Court Central District of California (Summer 2001). She provides ongoing pro bono services to entrepreneurs and small business owners, including conducting presentations for the Small Business Administration in conjunction with the Lawyers' Committee for Civil Rights of the San Francisco Bay Area on Business Law Basics.

## Publications & Speaking Engagements

- Author, "[Legal Strategies for Wineries Facing Challenges, Including Tariffs](#)," North Bay Business Journal (April 2025)
- Guest Lecturer, "Wine Advertising and Social Media," UC Berkeley Law (April 2025)
- Speaker, "It's Showtime! Exploring Opportunities in the Entertainment, Hospitality/Tourism, and Alcohol Sectors,"

TAGLaw International Conference (May 2024)

- Speaker, “Hot Topics and Transactions,” Practising Law Institute’s Alcohol Law 2019 Program (May 2019)
- Speaker, “Lawyers and Social Media,” Women Wine Lawyers and Delicato Family Vineyards Women’s Leadership Initiative (March 2017)
- Speaker, “[Women in Conversation with Dr. Marcia McNutt](#),” Coblentz (October 2015)
- Speaker, “[MADE IN USA: What Fashion Designers and Manufacturers Need to Know](#),” SFMade (February 2015)
- Speaker, “[Fashion Rules! \(And Laws\)](#),” SFMade (June 2014)

## Education

- J.D., University of California, Los Angeles School of Law (2003)
- B.A., magna cum laude California State University, Sacramento (2000)