
Barbara A. Milanovich

Partner

San Francisco

Details

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Barbara Milanovich is widely recognized as one of the top real estate attorneys in San Francisco. She handles the purchase and sale of properties ranging from remote timberlands to high-rise office buildings. Another substantial part of her practice is the representation of both landlords and tenants in office, industrial, and retail leases. Barbara also provides ongoing counsel to property owners regarding brokerage agreements, management and service contracts, and operational issues. She brings a practical, business-oriented approach to negotiations, and her in-depth knowledge of the market allows her to represent clients with efficiency and effectiveness.

One of the most satisfying aspects of her practice is the long-term business relationships she has developed with clients. These relationships include serving as outside real estate counsel to a Fortune 500 company for 25 years and advising the institutional owner of a high-rise office building in the San Francisco financial district since construction of the building 30 years ago.

Barbara earned her undergraduate degree in journalism from Indiana University (1975) and received her law degree from the University of California, Berkeley School of Law (1980). While at Berkeley, she served as Managing Editor of the Ecology Law Quarterly.

Notable Representations

Tenant Headquarters Lease

Represented a publicly-traded online finance company in the lease of its 100,000 square foot headquarters building in San Francisco's SOMA district.

Tenant Laboratory and Office Leases

Led negotiations on behalf of a publicly-traded genetic testing company, as tenant, in the lease of a 100,000 square foot building in SOMA for laboratory and office space, including negotiation of an extensive work letter relating to build-out of the premises. More recently she assisted this same company in the lease of 26,000 square feet of laboratory and office space in Irvine.

Tenant Distribution Center Lease

Assisted a Fortune 500 company, as tenant, in negotiations to lease a 400,000 square foot state of the art distribution center in Nevada.

Landlord Office Building Representation

Represented the owner of a high rise office building in the San Francisco financial district since the building was constructed over 30 years ago. The building includes ground floor retail leases with national chains as well as local companies.

Landlord Retail Representation

Represented the owners of a building in San Francisco's Dogpatch neighborhood in leasing the property as a

furniture and home décor showroom.

Sale and Leaseback

Represented a major financial institution in the sale and partial leaseback of an office park in the East Bay totaling more than 1 million square feet. The complex transaction included the negotiation of multiple leases, an engineering services agreement, and a reciprocal easements, covenants, conditions, and restrictions agreement. During the prior year, Barbara represented the same client in the sale and leaseback of a 1 million-square-foot office building in San Francisco.

Honors & Awards

Barbara has been listed in the Best Lawyers in America in the Real Estate Law category annually since 2015. She has been recognized by Martindale-Hubbell as an AV Preeminent-rated attorney for over 20 years and listed annually as a Northern California Super Lawyer since 2005.

Professional Activities

Barbara is a member of the Real Property Law Section of the California State Bar and the Bar Association of San Francisco.

Education

J.D., University of California, Berkeley, School of Law (1980)

B.A., summa cum laude Indiana University (1975)